

Current Vacancy:

## Key Account Manager (Barrow, Ulverston, Grange and Millom)



West Region



Closing Date: 3<sup>rd</sup> May 2024



40 Hours Per Week



Competitive

### About Us:

We're a growing family-run independent Builders' and Plumbers' Merchant with over 160 years' experience in the supply of building materials to local tradespeople, businesses, and DIY customers across our network of 37 branches in the north of England and online.

Our success is down to our exceptional people and family values, providing our customers with a 5-star service and expert advice. As one of the "1000 UK companies to inspire" for 2 years, we are committed to investing in our employees. We'll support you in your training and development throughout your career with us.

### What you'll be doing:

The role is to support and develop sales across the West Cumbria region. It will be primarily field based, with a requirement to support and grow revenue for the branches. We are looking for someone who can sell into several sectors such as: House Builders, Construction, Landscaping in addition to the end user. You will be tasked with stimulating business through awareness of opportunities and building key relationships.

The ideal candidate will need to demonstrate a passion for sales, be self-motivated with good organisation skills, who can use their strong communication and interpersonal skills to convert potential customers into new clients. We are looking for previous experience selling products into the construction sector either from a field or branch-based role.

### What we can offer:

We know that our colleagues are our greatest strength, so we've created a benefits package that means we attract the best candidates. From a competitive salary, enhanced holidays, endless training options, staff discount and our annual profit share, all of which are available to all our permanent employees.

- Profit Share
- Enhanced Holidays
- Training Courses
- Company Car/Allowance
- Generous staff discount
- Long Service Award
- Life Assurance
- Company Social Events
- Free on-site parking

### How to apply:

Please send your CV with a cover email to Emma Winter, HR Manager at [emma.winter@jtatkinson.co.uk](mailto:emma.winter@jtatkinson.co.uk) or via our Indeed advert.

Questions about this role?



**Telephone.**  
01642 378808



**Email.**  
[recruitment@jtatkinson.co.uk](mailto:recruitment@jtatkinson.co.uk)